SAM TAYLOR

www.freeresumetemplate.biz

Address: 223 Lake Str, Minewood City, CA 15482

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# Education

## Nov 2008 – Dec 2010 Bachelor of Science in Life Sciences Central Institute of Management Studies

Specialization: Human Resource Management and Marketing.

## Dec 2006 – Jan 2008 BA in Business Gardner-Webb University

Specialization: Human Resource Management and Marketing

# Work Experience

## Nov 05 – Present DIRECTOR OF SALES & MARKETING Jackson International

* Directing activities of Traveler Services Department (Operations) to ensure quality and profitability such as streamlining processes, workforce management and implementing tools
* Developing innovative ideas, solutions and opportunities to achieve business objectives
* Creating a culture of passion around delivering the perfect trip
* Communicating with staff at all levels and in all the departments to ensure knowledge of progress, gaps in performance and link of individual contributions to overall business objectives

## March 05 – Oct 05 GENERAL ADMINISTRATOR LakeWood Fashion

* Initiating projects and making recommendations to improve the profitability of the operations
* Working together with the Program and Sales Management in order to satisfy both customer needs and the company interest
* Collaborating with Traveler Services colleagues in other countries of Eastern Europe to share best practices, identify opportunities for improvement, and work together to better serve the customer and engage the workforce

## Jan 05 – Oct 05 GENERAL MANAGER & ADMINISTRATOR LakeWood Clothing

To fulfill responsibilities, you must have a strong sense for constructing win-win business cases, a solid understanding for technology and the place of IT in organizations and business. Additionally, you must possess excellent communication skills and a flair for coaching your Ukrainian colleagues in other departments in their interactions with our predominantly Western European and North American clients

------------References Available Upon Request -----------